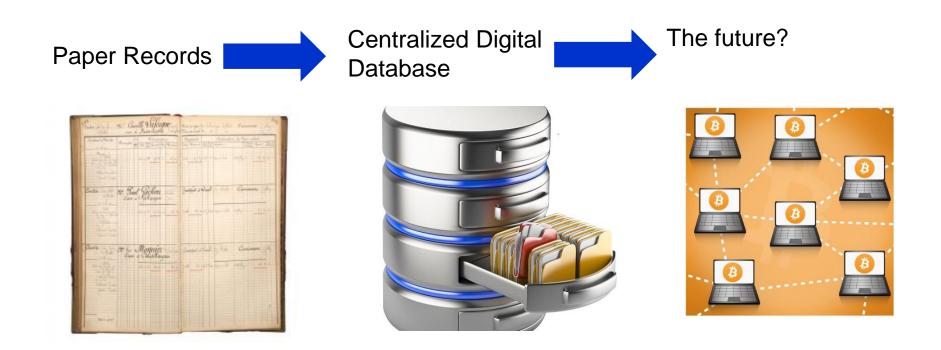


EVOLUTION NOT REVOLUTION



Law has always been about data, it is the how that is changing

TOOLS FOR LAWYERS

Beyond just a new area of law...

...real applications to help lawyers do their job

- Document review
- Contract location and management
- Research tools
- Time management

The effect

- Greater speed and efficiency
- Better targeting of lawyers
- Better workload management



The future: able to spot patterns and gaps and make decisions, essentially what laywers do...

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LAW AS A BUSINESS

Greater transparency – internally and with clients

Greater efficiency through speed and automation – front office and back office

Predictive analytics - proactive decision making

Customer service – chatbots?

Targeted client marketing – the power of personalization

Additional services – better target the value adds and create new ones



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DRIVING THE CHANGE

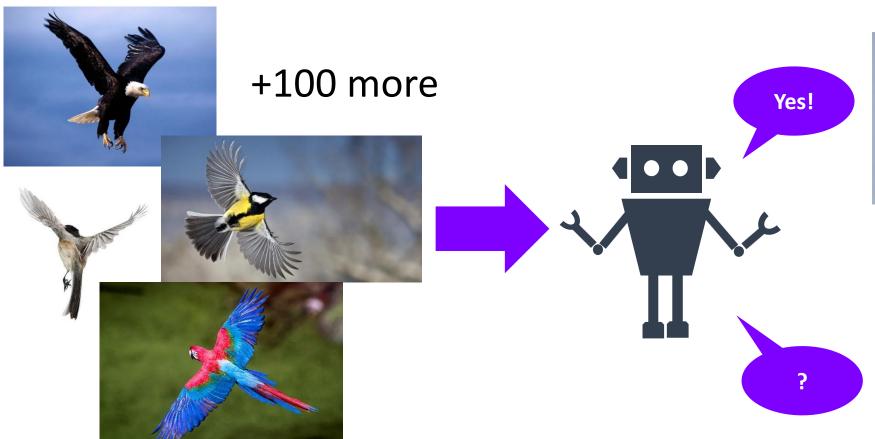
Processing power and huge databases

Internet of Things

Natural Language Processing

Machine Learning and Artificial Intelligence

MACHINE LEARNING - REQUIREMENT FOR COMPREHENSIVE DATA!



Is this a bird?



Is this a bird?



THE FUTURE

NEW OPPORTUNITIES
SMART CONTRACTS
CHATBOTS/AI
AI PROVIDED LEGAL SERVICES?

CHALLENGES
BUSINESS CASE
LEGAL ISSUES AND REGULATION
TRUST

