

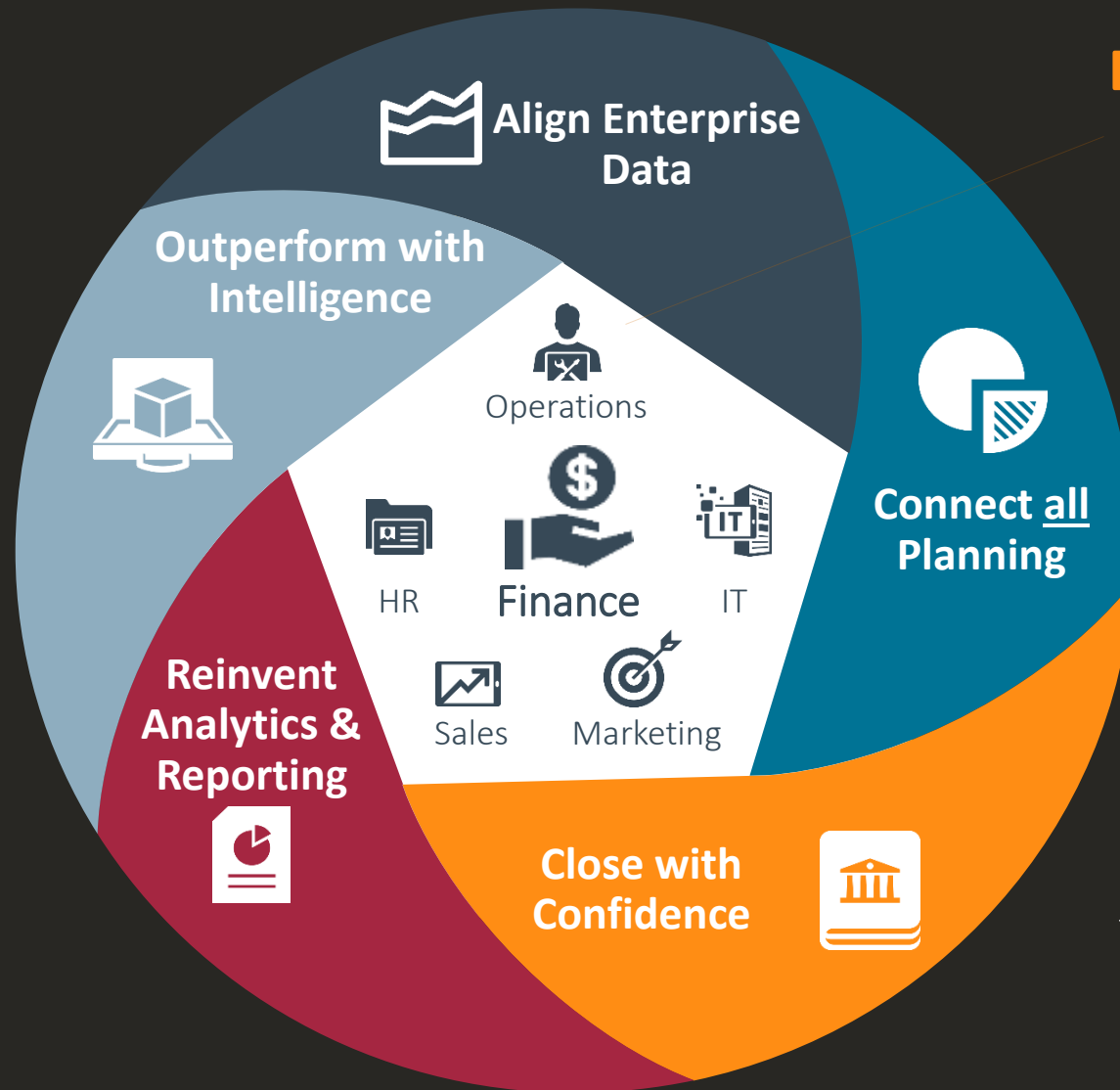


ORACLE

Oracle Legal Performance Management Unlocking the true potential of firms

Andy King (Oracle) & Tom Oliver (PWC)

Enterprise Performance Management (EPM)

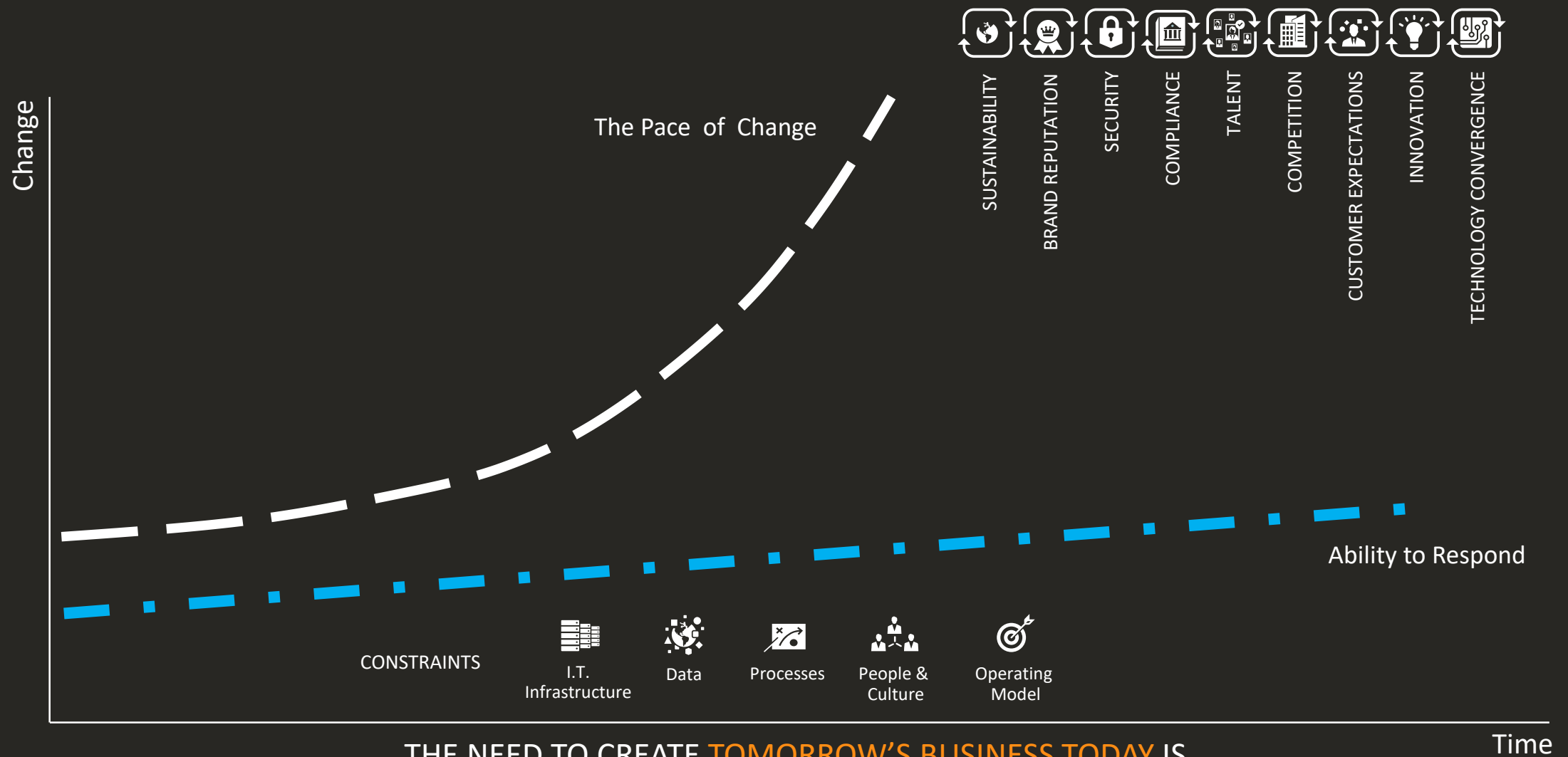


ANTICIPATING & RESPONDING TO CHANGING
LEGAL MARKET

FIRMWIDE INSIGHTS TO REDUCE RISK

LINKING STRATEGY TO OPERATIONAL DETAIL

INCREASED PROFITABILITY

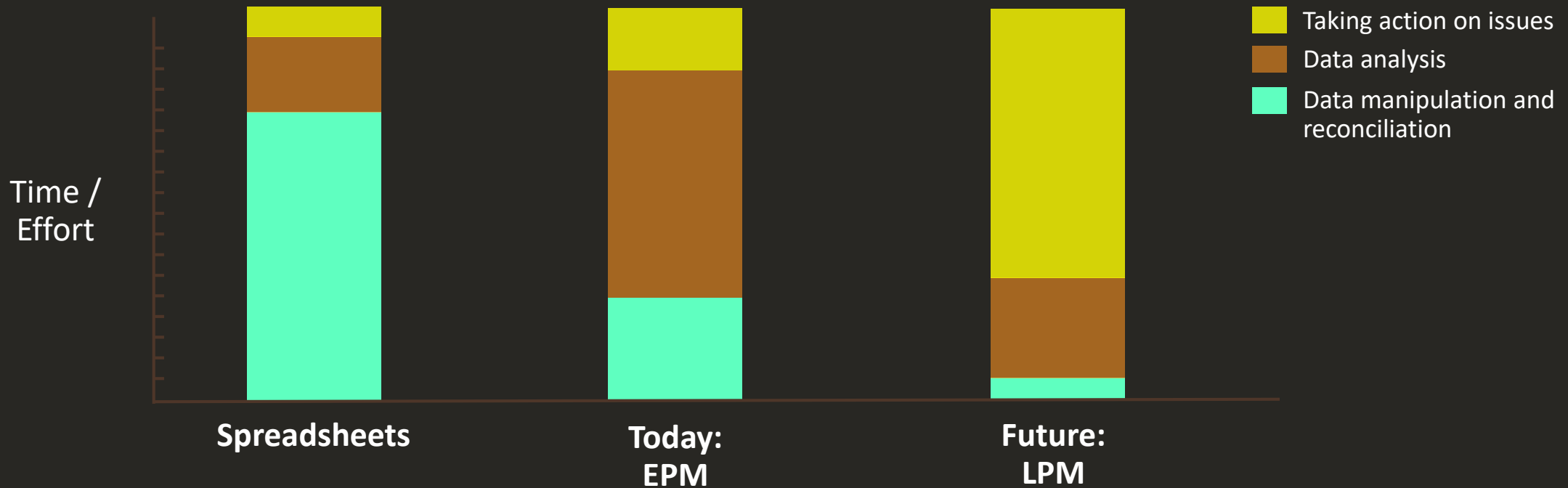


THE NEED TO CREATE TOMORROW'S BUSINESS TODAY IS

ACCELERATING

Source: Oracle, 2018

Move From Analysis to Action



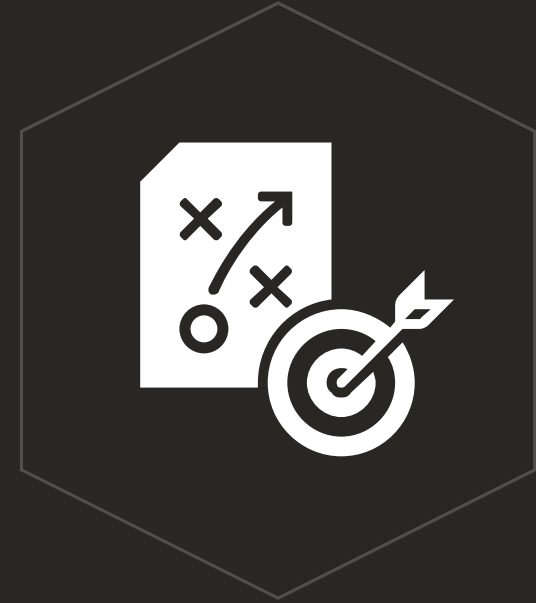
Our pedigree



**REGULATORY
CHANGES**



**SECTOR
DISRUPTION**



**CUSTOMER
DRIVEN SERVICE
CHANGES**

The Value of Now



15%

Improvement in
forecast accuracy

27%

Increase in value-
added analysis

53%

Improved communication
and collaboration

28%

Increased use of rolling
forecasts



20%

Reduction in time
to close the books

44%

Reduction in time to
produce
management
reporting

71%

Decrease in
budgeting cycle
time

23%

Decrease in manual
adjustments

Source: Oracle Value of EPM Survey, June 2019

LEGAL PERFORMANCE MANAGEMENT (LPM)

