

DRIVING YOUR PACE OF CHANGE

0830–0900

// FUEL UP //

Gear up for the day ahead: dig into breakfast and chat to our partners.

Startup Alley: explore the new entrants to the market, and get ready to vote on your favourite

0900–0910

GET COMFY

Welcome from our event chairs, and a quick vote on which startup you want to hear from later in the day.

Richard Brent, editor-in-chief, Briefing

0910–0930

A WEATHER CHECK

What are the conditions like out there? Our expert evaluates the state of the nation and how all businesses will be affected – firms and clients alike.

Vicky Pryce, chief economic adviser, Centre for Economic and Business Research (CEBR)

0930–1010

A VIEW INSIDE THE COCKPIT

Risky business: our panellists consider the biggest risks from marketplace and political disruption, and how to mitigate to avoid impacting the client experience.

Adrian Biles, CEO, Ince

Emma Dowden, chief operating officer, Burges Salmon

Vicky Pryce, chief economic adviser, Centre for Economic and Business Research (CEBR)

Chaired by: Richard Brent, editor-in-chief, Briefing

1010–1030

CULTIVATING YOUR COMPETITIVE EDGE

With new entrants infiltrating the market, as well as battling your direct competitors, identifying and delivering your differentiators is increasingly challenging. Mark shares some of his insights from working at Deloitte and how his new in-house consulting role at Ince is helping the firm develop additional services that will help it win the race.

Mark Tantam, global head of consulting, Ince

1030–1100

// PIT STOP //

Coffee and biscuits

1100–1145

CHECK YOUR ENGINES

Your employees and clients are the engine of your business, and understanding how to steer them into a symbiotic relationship is crucial to success. Get involved in our ideas exchange workshops to hash out the actionable details behind the hype.

Workshop 1:

Driving your resource engine:

Discover the art of the possible using the Hedgehog concept to finetune your biggest operational challenges.

James Gilding, managing director – business services, Mitie

Tom Booton, head of corporate real estate, The Law Society

Workshop 2:

Resilience in agile working:

The concept of agile working is littered with operational challenges for law firms, around security, compliance, and practical roll-out. This workshop will run through the top five areas to consider and enable discussions about how you can avoid the biggest pitfalls.

Andy Bevan, director of client solutions, Pulsant

Karl Fontanari, business development manager, Pulsant

Workshop 3:

Connecting the dots across the client life cycle:

To help firms think about their growth strategies for the next five years, we'll explore three key areas spanning the client life cycle where data and technology can be applied more strategically: business development and acceptance, business operations and billing, and business intelligence and performance.

Adam Soames, global head of business development and strategy, Hogan Lovells

Michael Warren, vice president, Wilson Allen

1145–1230

ACCELERATION

1145–1205

Anticipating the art of the possible:

Drawing on his expertise in the machine learning space, Moacyr will walk you through some of the ways in which data can be used to drive better decision making and stronger outcomes.

Moacyr Galo, head of sa.global labs, sa.global
Stephen James, CEO, sa.global

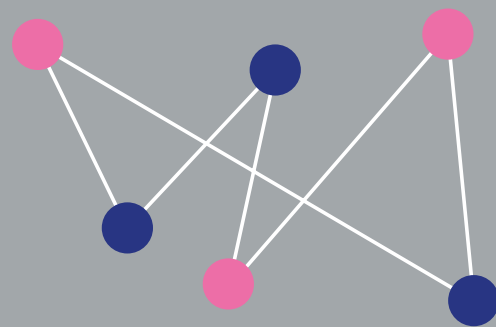
AGENDA



Briefing

STRATEGIC LEADERS

2020



AGENDA

1205–1220

A data-driven approach to cultural adoption

Hear how EY's internal cultural assessment has identified how performance and risk are intertwined, and how cultural identity can impact profitability positively.

Simon Manterfield, manager – culture, diversity and inclusion, EY

1220–1330

// REFUEL //

Grab some lunch and find your best connections

1330–1500

OPTIMISING (HUMAN) PERFORMANCE

Workshop: Understand how to remove behavioural roadblocks to change within your business, by managing the energy of your teams.

Sarah Baxter, senior facilitator, The Energy Project

1500–1510

LOOKING TOWARDS THE HORIZON

Keep your eye on the prize, by hearing about the new entrants to the tech market. The winner of your earlier votes gets to share their wares with you in a full-scale demo on the main stage.

1510–1530

APPROACHING THE FINISH LINE

Lessons from an uncertain environment: getting you across the line when the going gets tough.

Duncan Eadie has travelled to the ends of the Earth, to the Arctic & the Antarctic. He has stood at the top of the world, the Geographic North Pole and has skied over 1,000 km in the polar regions. Duncan was also a member of the first British team to cross the Penny Icecap on Baffin Island.

Duncan will draw upon these experiences, alongside his 20 year career in the legal sector as a director of IT, to speak about the importance of having the right team to succeed and how to demonstrate resilience when dealing with challenges in extreme environments

Duncan Eadie, technologist and polar explorer

1530–1630

// POST-RACE CELEBRATION //

Drinks

